

FREEDOM, COMFORT, CREATIVITY, WELL BEING AT OFFICE SPACE





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CERTIFICATIONS



















CEO NOTE 103

When DROMEAS operated its first production facility in the Industrial Area of Serres, Greece, back in 1979, we had big dreams for the future. No one could imagine, however, that there would be a point in time where the company, from a small part of Macedonian land, would supply furniture for the whole of the EU Services at a worldwide level, would furnish the German Army, international Institutions like CERN, international Airports and multinational corporations.

Today we share the pride and joy for the Company's rising recognition by clients across international markets, a result of the coordinated efforts of DROMEAS's people, the continuous investing in production facilities, the devotion to entrepreneurship and our strategic goal which is the high quality and added value of products and services. These are the key elements of DROMEAS's success, which are visible to our clients and users of our products.

Based on our continuous research and development, the collaboration with worldwide distinguished designers and our year long experience in manufacturing, alongside with our "evangelists" - our products and their satisfied users across the globe - we continue DROMEAS's tireless course to a promising and exciting future.

Athanasios Papapanagiotou Chairman of the Board & Chief Executive Officer

"Continuous research, Innovation for Man and the environment, custom made solutions, DROMEAS Quality Warranty, Dedication to our values and principles"

04 | HISTORY PHILOSOPHY | 05

'70s

PAPAPANAGIOTOU SA "DROMEAS" was established in 1979, at the industrial area of Serres, with the object of caravans manufacturing.

'80s

- Establishment of the first showroom in Thessaloniki. Greece.
- Establishment of the second showroom in Athens, Greece.
- Furnishing of the Hellenic Organization of Telecommunications commercial stores across Greece and the Administrative Services of the Organization with furniture of corporate identity with a total value of €5 million.

'90s

- A showroom in Sofia, Bulgaria is established.
- · Two new showrooms in Athens and Thessaloniki are established.
- Furnishing of the country's Tax and Customs branches with custom made furniture of a €6 million value.
- Furnishing of all Athens Metro Stations with seating for waiting areas.
- A multi year agreement with Eurobank EFG for the furnishing of all the bank's retail branches with custom made furniture.

'00s

- Furnishing of the country's Airports with seating for waiting areas.
- Furnishing of all the Administrative and Medical Services of the Social Insurance Agency.
- Organizing of the 1st International Industrial Design Competition.
- Completion of a 3-year investment program of a €30 million value.
- Furnishing of the Athens 2004 Olympic Games Organizing Committee offices and furnishing of the Olympic village, the various Press villages and the rest of the Olympic Venues of total value of €12 million.
- Completion of a 5-year investment program of a €5 million value.
- Collaboration with DAMLER for the supply of custom made furniture for the company's showrooms across Europe.
- A multi year contract of value of €25 million, between the European Commission and DROMEAS for the supply of office furniture of all the Commission's services worldwide.
- Agreement with DAIMLER AG and MTU for manufacturing moulds and aluminum parts for trucks and sea engines respectively.
- Purchase of a new 750 sq. m. store in Sofia, Bulgaria.

'10s

- Furnishing of a new building at the complex of buildings of CERN, in Geneva, Switzerland.
- 2015-2020, Dromeas won for the second time in a row, the contract to be the exclusive supplier of office furniture for the European Commission and all its agencies.
- 2012 2016 award of 7 international tenders of the German Army for the supply of 100.000 specially designed cabinets.
- 2016 2018 exclusive supplier of office furniture of CERN.

DROMEAS concentrates its actions to international market research, utilizing the current trends. Moreover, the company develops the scientific research for the continuous technological improvement of its products, the cooperation with the academic community such as Universities and other Technological Institutions, the cooperation with professional bodies in Greece and abroad, in order to develop innovative products and services to the client's benefit.

PRINCIPLES OF CORPORATE PHILOSOPHY

Continuous development of new products and renewal of existing products

Application of new technology and expertise

Production of high quality products in competitive prices

Adoption of sustainable development

Consistent Environmental policy

Ensuring health and safety conditions at work

Satisfying client needs

Instant and continuous after sales service

DROMEAS's mission is to contribute to the work space evolution towards a comfortable, positive and creative environment for every working person.

06 | CERTFICATIONS - AWARDS

> Certifications

- Quality Management (EN ISO 9001:2008)
- Environmental Management (EN ISO 14001:2004)
- Community System for Ecological Management and Audit (EMAS)
- Managing health and safety of workers (OHSAS 1801:2007 / ELOT 1801:2008)
- "Sustainable management" of timber raw material from certified and controlled sources, for environmental protection «PEFC Chain of Custody»

> Awards

- 1999, "Prevention" prize (SAFE) from the European Union, for the measures taken and the methods used for the hygiene and safety of workers
- 2008, 1st Prize for Business Excellence (in the class large companies) under the Operational Programme "Competitiveness". awarded by the Ministry of Development, The National Award for Business Excellence is a benchmark for evaluating businesses in Greece.
- 2010, National Award EMAS 2010 from the Ministry of Environment, Energy and climate change (YPEKA) and the general management of environment for the European Commission. The EMAS awards main focus was the "Efficiency in the use of natural resources".

INTERNATIONAL COMPETITION OF INDUSTRIAL DESIGN

DROMEAS in order to stress the importance of the industrial product design has instituted in 2000 an international Furniture Industrial Design Competition, issued every couple of years.

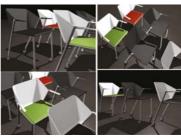
By that way, the company has managed to establish an ongoing dialogue with the creators – designers allowing them to express themselves, to be concerned and propose solutions on different modern design issues.

The entries of the contestants and the composition of the Evaluation Committee cover a wide range of research scientists of the industrial design, ergonomics and other applied sciences as representatives of scientific and professional associations related to the industrial design of office and residential furniture.

Our goal is for the Competition to become a major international institution that will help create feasible projects that constitute elements of the future office we envision.

The maximum safety, comfort and user-friendliness are the elements which can ensure well-being, creativity and high efficiency in the workplace.















> Cooperation with our clients

In DROMEAS we have a principle that our relationship with the customer is governed by the values we hold, firmly and consistently. These are:

- Honest interest to understand the client's needs and wants.
- Search a customized solution that fits best to those needs.
- · Responsibility to provide full and comprehensive information about the solutions we offer.
- · Consistency and accuracy in the implementation of the order and the installation on-site.
- After sales support.

Our executives at the commercial department and all our employees are aligned with the client's needs and work in order to satisfy them. Through the long-term use of our products and the continuing support to our clients, we verify the promises we made at the time of purchase.

The customer satisfaction coincides with our satisfaction.

> "DROMEAS QUALITY GUARANTEE"

In DROMEAS we guarantee the quality of our products and services with actions.

In the global office furniture market the meaning of quality entails specific values.

- Ergonomics
- Aesthetics
- Durability
- · Health and safety of the user
- Environmental protection from the raw material and the manufacture of our products up to their use and the end of their life cycle (recycling).

Our products and services are certificated as to the above from recognized international organizations, according to European and International Standards.

We provide a 5 year warranty for all our products and we reserve a stock of spare parts for 10 years. Moreover, within our exceptional customer service, we provide ergonomic design and organization of the client's office space.

The quality certificates, the warranties and the supporting services to our clients, compose "DROMEAS QUALITY GUARANTEE".

> "DROMEAS QUALITY GUARANTEE" Control

The purpose of this control is to utilize the investment that our clients made in their workplaces and also to continuously improve their working conditions, so that the well-living of the employees in the workplaces can contribute to productivity growth and a positive working atmosphere.

The program of our service includes:

- On site control of furniture and workplaces and adjustment of mechanisms, if necessary.
- Drafting a control results report, with highlights and proposals to the client.
- Personal briefing to the client, if requested.

The service is provided without any charge to all of our large clients.

Continuous controls ensure the high quality of the finished product.











All production facilities are vertically integrated and equipped with high techmachinery in the fields of processing and coating of wood, processing and coating of steel, die casting of aluminium, injection of plastic and polyurethane, production of metal components, production of seating and upholstery, production of moulds through the sister company KEM.

- 1 > Management Showroom
- 2 > Seating Department
- 3 > Partition Walls
- 4 > Production facility of processing and coating of steel
- 5 > Production facility if die casting of aluminium
- 6 > Production facility of processing and coating of wood
- 7 > Distribution Center
- 8 > KEM (moulds, metallic and plastic components)

DROMEAS _ one of the largest manufacturer of office furniture in terms of infrastructure, technology, facilities, capacity and quality at European level, and by far the largest in Greece.



180

Processing centre of curved surfaces



Painting and varnish of wooden surfaces





Aluminium die-casting



Complete system of electrostatic paint



Mould department

Department of Sharpening Polishing with the use of robotics

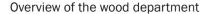


Internal control machine of aluminium





For the development of new products a Rapid prototyping machine is used (laser sintering).





10 | PRODUCTS | 11



























DROMEAS's product offering includes complete series of office furniture, such as desks, partition walls, complete series of seating, filling cabinets, movable filling systems, reception furniture, seating for waiting areas, a wide selection of sofas and wardrobes, custom made furniture and other structural applications for large projects at Local and International level.















12 | INTERNATIONAL RECOGNITION | 13

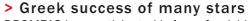








DROMEAS has furnished the European Commission services across Europe with more than 15.000 working positions and will continue to do so.
Brussels, Luxembourg, Petten, Vienna, Seville, Parma, Ispra, Strasbourg, Budapest are just few of the cities where DROMEAS's furniture has been delivered.

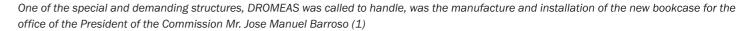


DROMEAS has participated in large furnishing programs at local and European level, where competition from global companies was fierce, and has been awarded significant projects. Amongst them, there is the furnishing of the **European Commission** services worldwide as a sole supplier from 2009 - 2013 and 2015 -2020, the furnishing of the **German Army**, the furnishing of **CERN**, several international airports, international Institutions and multinational companies around the globe.

These successful cooperations with international establishments and the selection of our company amongst the finalists in international furnishing projects - where all the key players of the global market have also participated - renowned DROMEAS as the only Greek office furniture manufacturer, able to compete successfully in such projects.

DROMEAS's constant presence with succeful projects in the international competitive environment is part of our identity and an honour title as the National Representative in the global market.

Dromeas on 2015 won for the second time in a row, the contract to be the exclusive supplier of office furniture for the European Commission and all its agencies for the next 5 years.



The top quality of the Company's furniture was an important factor in satisfying all the European Parliament Commissioners (2,4,5)

Another custom made structure that the Company was called to materialize was the refurbishment of the amphitheatre of the European Commission (3).





MAJOR PROJECTS | 15

EUROPEAN COMMISSION

Luxemburg

Project

Drosbach Building

Products

Slim, Xenium Comfort, S-Vip, Bookcases, Euro New Line

Number of working positions 500

Years 2009 - 2013





CERN

Geneve, Switzerland

Project

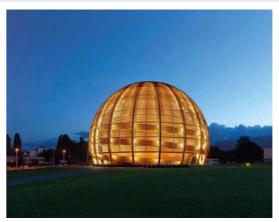
Administrative Services

Products

Slim, Bookcases, Pedestals

Number of working positions 300

Year 2010





EUROPEAN COMMISSION

Hague, Netherlands

Project

The Hague HQ

Products

Slim, Xenium Comfort, S-Vip, Bookcases

Number of working positions 30

Year

2011





GOVERNMENT BUILDING

Abu Dhabi, United Arab Emirates

Project

Furnishing government building

Products

Tetra, Smart, Bookcases, Pedestals, Alis, Olympia

Number of working positions 612

Year 2012





EUROPEAN COMMISSION - European Institute of Innovation and Technology Budapest

Project

The Budapest HQ

Products

Slim, Xenium Comfort, Metal Bookcases

Number of working positions 200

Years

2009 - 2013





DAIMLER

Germany

Project

Accessories

Products

Aluminum die cast accessories for trucks

Years

2007-2010



MAJOR PROJECTS | 17

HELLENIC ORGANIZATION OF TELECOMMUNICATIONS

Greece

Project

Retail Network and HQ

Products

Custom made furniture

Number of working positions 5000

Years

1989 - Present





PHILIPS

Athens, Greece

Project

HQ

Products

Tetra, Smart, Siris, Bookcases and Custom made Cabinets,

Number of working positions 90

Year 2012





EUROBANK

Greece

Project

Products

Retail Network

Slim, Bookcases, Pedestals, tailor made solutions

Number of working positions 3000

Years

2002 - Present





GLOBO

Athens, Greece

Project HQ

Products

Tetra, Smart, Cabinets and Bookcases

Number of working positions 120

Years

2011-2012





Emporiki Bank - Credit Agricole Group Greece

Project

Retail Network

Products

Tetra, Comfort and tailor made solutions

Number of working positions 1000

Years

2010 - 2012





COCA COLA HBC

Zug, Switzerland

Project HQ

Products

Lysis Plus, Comfort, Cabinets and Bookcases

Number of working positions 50

Year

2014





OLYMPIC GAMES ORGANIZING COMMITEE, ATHENS 2004

Athens, Greece

Project

Organizing committee's administrative services, Olympic village, Game venues

Products

Tailor made working stations, home furniture, visitor chairs, folding tables

Number of products

2.500 administrative positions /5.000 sets of home furniture

Year 2004





ATHENS INTERNATIONAL AIRPORT, EL. VENIZELOS

Athens, Greece

Project

Woking desks for the airport's administrative services / Waiting Area

Products

Alma & working chairs / IKAROS

Number of working positions and seats

250 in total

Years

2004 - Present





NATIONAL THEATER OF GREECE

Athens, Greece

Project

Waiting Areas

Products

Tailor made benches, side tables

Number of seats 30

Year 2009



HELLENIC AIRPORTS

Greece

Project Waiting Areas

Products

Ikaros N

Number of seats 18000

Year 2001





DEREE, The American College of Greece Athens, Greece

Project

College amphitheater

Products Dias

Number of seats 200

Year

2009





ATHENS METRO

Athens, Greece

Project

Waiting Areas of the Metro stations

Products Ikaros N

Number of seats 2232

Years

2004 -





20 | MAJOR PROJECTS CONTRACT FURNITURE | 21

NINOY AQUINO INTERNATIONAL AIRPORT

Manila, the Philippines

Project Waiting Areas

Products Ikaros N

Number of seats 4500

Years 2001-2002





RAROTONGA INTERNATIONAL AIRPORT

Rarotonga, Cook Islands

Project

Waiting Areas

Products Ikaros N

Number of seats

500

Years 2001-2002





BOROVETS EUPHORIA CLUB

Bulgaria

Project Hotel

Products
Tailor made hotel furniture

Year 2009





> Custom made projects

DROMEAS with the capabilities that the vertically integrated production facilities offer, together with its valuable experience in implementing large projects, expands its operations in the broader market of furniture, such as tourism, health services, industrial facilities, the hospitability sector and the services sector.

The unlimited capabilities in wood, plastic, steel and aluminum processing are utilized for applications in all types of furniture. These features combined with the expertise, organization and the operation of production for the implementation of major projects, are the comparative advantage of DROMEAS in providing specialized solutions tailored to our customers' requirements.

Taking into consideration the customer's needs for corporate identity furniture and its specific requirements, together with the continuous commitment of DROMEAS to quality, we expand our successful corse into new markets.



Country houses EUPHORIA, Borovets, Bulgaria







EVEXIA Rehabilitation Center, Kavala, Greece.

> Corporate identity projects

DROMEAS, with a long experience in project management, focuses its attention and actions towards large projects allowing the Company to undertake the biggest corporate identity furniture projects in Greece and abroad, the last years.



EMPORIKI BANK corporate identity



EUROBANK corporate identity



POSTBANK corporate identity









Bulgaria Av., Sofia, Bulgaria



Tirana, Albania

> Dynamic presence in the markets

Our company's sales network covers the following areas:

In Greece we retain corporate showrooms and franchisees. In Athens, we retain showrooms at Kifisias Avenue and at Mesogeion Avenue.

In Bulgaria, our sister company retains a company owned showroom of 750 sq.m.

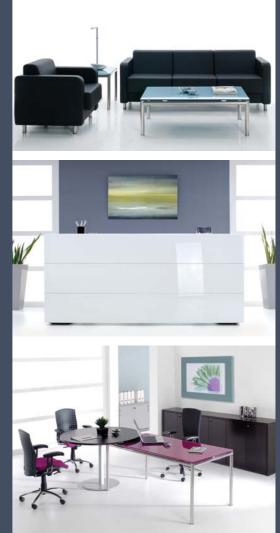
In Western and Central Europe, we retain a showroom and a depot in Brussels, Belgium, and we have an extensive network of resellers across Germany, Austria and the Netherlands.

We, also, have cooperation with local agents in Switzerland, the UK, the KSA, the UAE, Qatar and Cyprus.



Kifisias Av., Athens, Greece









VIP

EURO ONE

EURO EXECUTIVE

SLIM

TETRA

NEO

ALMA

EURO NEW LINE

LYSIS PLUS

FINESSE

SIRIS

PRISMA

FLEXI

SILVER LINE

LUMINA

ALIS

ARMONIA

ALFIE

LEON

INDIE

TONY

OLYMPIA

FREDIE

SVIP

LINE

ZETA

COMFORT

PORTO

IKAROS

DIAS

IRIS

LIBERY

PC TREE

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